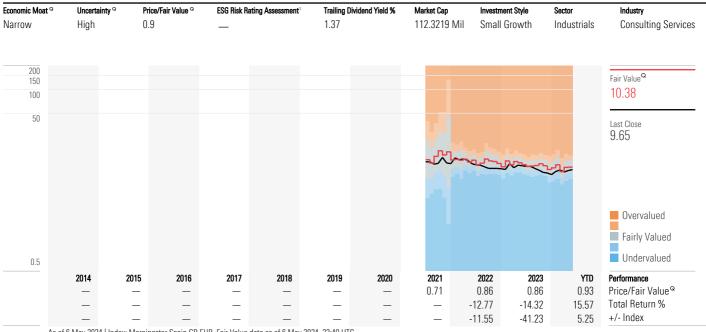
Llorente Y Cuenca SA LLYC *** A 6 May 2024, 22:40 UTC

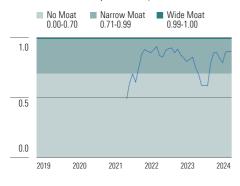


As of 6 May 2024 | Index: Morningstar Spain GR EUR. Fair Value data as of 6 May 2024, 22:40 UTC.

¹The ESG Risk Rating Assessment is a representation of Sustainalytics' ESG Risk Rating. Lee Davidson, Chief Analytics Officer for Morningstar, Inc, oversees the methodology that supports Quantitative Fair Value Estimates and Quantitative Star Ratings. Mr. Davidson is guided by the Morningstar, Inc. Code of Ethics in carrying out his responsibilities. For information regarding Conflicts of Interests, visit http://global.morningstar.com/equitydisclosures.

Key Metrics as of 3 Ma	y 2024									
Metrics		Percentile in Sector								
Earnings Yield (%)	6.4	69.0								
Sales Yield (%)	83.2	49.0								
Book Value Yield (%)	33.6	31.0								
Return on Assets (%)*	9.1	85.0								
Revenue(Mil)*	101.8	30.0								
Market Value (Mil)	120.9	32.0								
Enterprise Value (Mil)	132.7	31.0								
EVMV Ratio	1.1	49.0								
Volatility TTM (%)	16.5	11.0								
Drawdown TTM (%)	23.1	44.0								
Volume (K)	1.1	8.0								
*30 Jun 2023			0%	25	50	75	100			

Economic Moat ^QHistory as of 6 May 2024



Business Description

Llorente Y Cuenca SA is a global communications and public affairs consulting firm. It helps clients make strategic decisions and execute them so that they can achieve their business goals, defend their social license to operate, and increase their prestige.

Valuation ^Qas of 4 May 2024

Morningstar maintains a 3-star quantitative star rating for Llorente Y Cuenca, derived from the firm's valuation and uncertainty scores.

The company's shares last closed at 9.65, below our quantitative fair value estimate of 10.72. These shares have traded between a 23.4% discount and 0.55% premium to their fair value estimate over the past year. In Morningstar's equity coverage universe for this methodology, the company's valuation rating lands at the 77th percentile; in the industrials sector, the firm's score lies at the 66th percentile (meaning the shares are more undervalued than 66% of stocks in the sector).

Furthermore, Llorente Y Cuenca maintains a quantitative valuation uncertainty rating of Very High.

The company has held this star rating over the past year. The uncertainty rating for Llorente Y Cuenca has remained Very High since the previous rating of High, which was last assigned on 01/05/2024. The key factors behind these ratings are the company's earnings yield and drawdown. The earnings yield is 6.42%, and its maximum trailing 12-month maximum drawdown is 27.33%. The earnings yield falls at the 69th percentile in the industrials sector while the drawdown is at the 44th percentile. Over the past year, the company's earnings yield has been between 5.31% and 7.61%; its drawdown has ranged between 14.41% and 27.33%.

Economic Moat[°]as of 6 May 2024

With a Narrow Morningstar quantitative moat rating, the quantitative moat score for Llorente Y Cuenca falls at the 85th percentile in the industrials sector and at the 87th in the equity coverage universe. The company has maintained its Narrow quantitative moat rating since after 11/21/2023, when it was upgraded from None.

We also assign a Strong quantitative financial health rating to Llorente Y Cuenca. The company's raw score on this metric, termed Distance to Default, ranks at the 77th percentile overall and 78th in the industrials sector. Furthermore, this financial health rating most recently changed from Moderate after 12/11/2023.

Supporting these ratings are the company's return on assets and annualized trailing 12-month volatility. The return on assets of 9.09, ranks at the 87th percentile in the covered equity universe and at the 85th percentile among its peers. Meanwhile, its annualized trailing 12-month volatility of 16.48%, falls at the 12th percentile in the universe and the 11th percentile in the industrials sector.

Fundamentals as of 4 May 2024

Llorente Y Cuenca maintains earnings per share of 0.63. The company further earns a return on invested capital of 14.53%. The shares offer a dividend yield of 1.4%. These values are calculated over a trailing 12-month period.

As of last market close, Llorente Y Cuenca has a price-to-earnings ratio of 15.56, falling below the 42nd percentile in its sector (where a lower percentile means a lower ratio) and ranging between 13.15 and 18.83 over the past year. The company's price-to-free cash flow ratio is 23.33, falling at the 65th percentile in its sector and ranging between 19.7 and 197.8 over the past year.



Llorente Y Cuenca SA LLYC *** @ 6 May 2024, 22:40 UTC

Economic Moat Q	Uncertainty Q	Price/Fair Value 🍳	ESG Risk Rating Assessment ¹	Trailing Dividend Yield %	Market Cap	Investment Style	Sector	Industry
Narrow	High	0.9	_	1.37	112.3219 Mil	Small Growth	Industrials	Consulting Services
Earnings as of 3	May 2024		Dividends as of 6	May 2024		Valuation [©] as	of 6 May 2024	
Earnings as of 3	,	centile in Sector	Dividends as of 6 — Stock		0	Valuation ^Q as	of 6 May 2024	





Financials as of 6 May 2024 (Fiscal Year End -)



YTD

49

7.23

Fiscal

Revenue (Mil)

Operating Income (Mil)

. .

at a 7% discount.

Narrow Financial Health $^{\rm Q}$ Strong 1-Star Price Q >14.66 5-Star Price Q < 7.34

Contact

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https://www.llorenteycuenca.com

2023	2022	2021	2020	2019	2018	2017	2016	2015	2014
-	89	64	45	48	_	_	_	_	_
—	12.00	9.04	6.50	7.81	_	_	—	—	—
_	13/11	1/1 00	14 53	16.23	_	_	_	_	_

_	_	_	_	_	16.23	14.53	14.09	13.41	_	14.86	Operating Margin (%)
_	_	_	—	_	4,254	2,271	5,328	6,957	_	4,185	Net Income (K)
-	-	-	-	_	0.37	0.20	0.46	0.60	-	0.35	Diluted Earnings/Share
—	—	—	—	_	7.30	9.79	12.76	3.17	_	0.40	Operating Cash Flow (Mil)
_	_	_	—	_	-521	-3,190	-1,479	-2,508	_	-1,295	Capital Spending (K)
_	-	-	-	-	6.78	6.60	11.28	0.66	-	-0.90	Free Cash Flow (Mil)
_		_	_	_	12	12	12	12	_	12	Ava Shares Outstand(Mil)

Valuation as of 6 May 2024

va	iuauon a.	5 01 0 101a	y 2024									
	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Current	Calendar
	_	_	_	_	_	_	_	0.71	0.86	0.86	0.93	Price/Fair Value Q
	_	_	_	_	_	_	_	2.99	1.40	1.04	1.20	Price/Sales
	_	_	_	_	_	_	_	58.94	18.89	13.47	15.56	Price/Earnings
	_	_	_	_	_	_	—	13.68	856.74	12.70	14.68	Price/Cash Flow
	—	—	—	—	—	—	—	6.39	3.44	2.58	2.98	Price/Book
_												

Operating Performance as of 6 May 2024 (Fiscal Year End -)

2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	03	Fiscal (%)
_	—	—	—	—	10.16	5.47	9.37	9.59	—	-	Return on Assets
—	—	—	—	—	19.24	10.58	21.69	22.3	_	_	Return on Equity
-	_	_	_	_	15.73	8.8	14.92	15.31	_	_	Rtn on Invested Capital

Dividends as of 6 May 2024

2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Current	Calendar (%)
_	_	_	_	_	_	_	_	0.13	0.13	0.13	Dividend Per Share
_	—	—	_	_	_	_	_	1.33	_	1.37	Trailing Dividend Yield
_	_	_	_	_	_	_	_	_	_	0.0	Buyback Yield



Appendix

Economic Moat	t [©]History as of 6 Ma	y 2024 (No Moa	t: 0.00-0.70, Narr	ow Moat: 0.70-0	.99, Wide Moat:	0.99-1.00)						
Year	January	February	March	April	May	June	July	August	September	October	November	December
2024	0.88	0.83	0.79	0.88	0.88	_	_	_	_	_	_	_
2023	0.86	0.83	0.80	0.82	0.84	0.75	0.69	0.60	0.60	0.60	0.78	0.87
2022	0.90	0.89	0.87	0.90	0.92	0.85	0.84	0.89	0.91	0.91	0.87	0.90
2021	_	_	_	_	_	_	0.49	0.62	0.70	0.63	0.74	0.86
2020	_	_	_	_	_	_	_	_	_	_	_	_
2019	_	_	_	_	_	_	_	_	_	_	_	_



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Quantitative Equity Ratings

Morningstar's quantitative equity ratings consist of: (i) Quantitative Fair Value Estimate, (ii) Quantitative Star Rating, (iii) Quantitative Uncertainty, (iv) Quantitative Economic Moat, and (v) Quantitative Financial Health (collectively the "Quantitative Ratings).

The Quantitative Ratings are calculated daily and derived from the analystdriven ratings of a company's peers as determined by statistical algorithms. Morningstar, Inc. ("Morningstar", "we", "our") calculates Quantitative Ratings for companies whether or not it already provides analyst ratings and qualitative coverage. In some cases, the Quantitative Ratings may differ from the analyst ratings because a company's analyst-driven ratings can significantly differ from other companies in its peer group.

i. **Quantitative Fair Value Estimate:** Intended to represent Morningstar's estimate of the per share dollar amount that a company's equity is worth today. Morningstar calculates the Quantitative Fair Value Estimate using a statistical model derived from the Fair Value Estimate Morningstar's equity analysts assign to companies. Please go to http://global.morningstar.com/ equitydisclosures for information about Fair Value Estimate Morningstar's equity analysts assign to companies.

ii. **Quantitative Economic Moat:** Intended to describe the strength of a firm's competitive position. It is calculated using an algorithm designed to predict the Economic Moat rating a Morningstar analyst would assign to the stock. The rating is expressed as Narrow, Wide, or None.

Narrow – assigned when the probability of a stock receiving a "Wide Moat" rating by an analyst is greater than 70% but less than 99%.

Wide – assigned when the probability of a stock receiving a "Wide Moat" rating by an analyst is greater than 99%.

None – assigned when the probability of an analyst receiving a "Wide Moat" rating by an analyst is less than 70%.

iii. **Quantitative Star Rating:** Intended to be the summary rating based on the combination of our Quantitative Fair Value Estimate, current market price, Quantitative Uncertainty Rating, and momentum. The rating is expressed as One-Star, Two-Star, Three-Star, Four-Star, and Five-Star.

- ★ the stock is overvalued with a reasonable margin of safety. Log (Quant FVE/Price) < -1*Quantitative Uncertainty Micro-Caps: Log (Quant FVE/Price) < -1.5*Quantitative Uncertainty</p>
- ★★ the stock is somewhat overvalued.

Log (Quant FVE/Price) between (-1*Quantitative Uncertainty, -0.5*Quantitative Uncertainty)

Micro-Caps: Log (Quant FVE/Price) between (-1.5*Quantitative Uncertainty, - 0.75*Quantitative Uncertainty)

 $\star \star \star$ – the stock is approximately fairly valued.

Log (Quant FVE/Price) between (-0.5*Quantitative Uncertainty, 0.5*Quantitative Uncertainty)

Micro-Caps: Log (Quant FVE/Price) between (-0.75*Quantitative Uncertainty, 0.75*Quantitative Uncertainty)

 $\star \star \star \star$ – the stock is somewhat undervalued.

Log (Quant FVE/Price) between (0.5*Quantitative Uncertainty, 1*Quantitative

Uncertainty)

Micro-Caps: Log (Quant FVE/Price) between (0.75*Quantitative Uncertainty, 1.5*Quantitative Uncertainty)

★★★★★ - the stock is undervalued with a reasonable margin of safety. Log (Quant FVE/Price) > 1*Quantitative Uncertainty Micro-Caps: Log (Quant FVE/Price) > 1.5*Quantitative Uncertainty

After the initial calculation for the star rating, there is a final filtering step based on the momentum of the company. We rank the companies based on their 12-1 month momentum, then restrict those below the 30th percentile to a maximum of 3 stars.

iv. **Quantitative Uncertainty:** Intended to represent Morningstar's level of uncertainty about the accuracy of the Quantitative Fair Value Estimate. Generally, the lower the Quantitative Uncertainty, the narrower the potential range of outcomes for that particular company. The rating is expressed as Low, Medium, High, Very High, and Extreme.

Low – the interquartile range for possible fair values is less than 10% Medium – the interquartile range for possible fair values is less than 15% but greater than 10%

High – the interquartile range for possible fair values is less than 35% but greater than 15%

 $Very\ High\ -$ the interquartile range for possible fair values is less than 80% but greater than 35%

 $\ensuremath{\textit{Extreme}}\xspace -$ the interquartile range for possible fair values is greater than 80%

v. **Quantitative Financial Health:** Intended to reflect the probability that a firm will face financial distress in the near future. The calculation uses a predictive model designed to anticipate when a company may default on its financial obligations. The rating is expressed as Weak, Moderate, and Strong.

Weak – assigned when Quantitative Financial Health < 0.2

Strong - assigned when Quantitative Financial Health > 0.7

Other Definitions

i. Last Close – Price of the stock as of the close of the market of the last trading day before date of the report.

ii. **Quantitative Valuation**– Using the below terms, intended to denote the relationship between the security's **Last Price** and Morningstar's quantitative fair value estimate for that security.

Undervalued – Last Price is below Morningstar's quantitative fair value estimate.

Farily Valued – Last Price is in line with Morningstar's quantitative fair value estimate.

Farily Valued – Last Price is in line with Morningstar's quantitative fair value estimate.

Overvalued – Last Price is above Morningstar's quantitative fair value estimate.

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Sustainalytics analyzes over 1,300 data points to assess a company's exposure to and management of ESG risks. In other words, ESG Risk Ratings measures a company's unmanaged ESG Risks represented as a quantitative score. Unmanaged Risk is measured on an open-ended scale starting at zero (no risk) with lower scores representing less unmanaged risk and, for 95% of cases, the unmanaged ESG Risk score is below 50.

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of unmanaged ESG risk across all subindustries covered.

The ESG Risk Rating Assessment is a visual representation of Sustainalytics ESG Risk Categories on a 1 to 5 scale. Companies with Negligible Risk = 5 Globes, Low Risk = 4, Medium Risk = 3 Globes, High Risk = 2 Globes, Severe Risk = 1 Globe. For more information, please visit sustainalytics.com/esg-ratings/

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