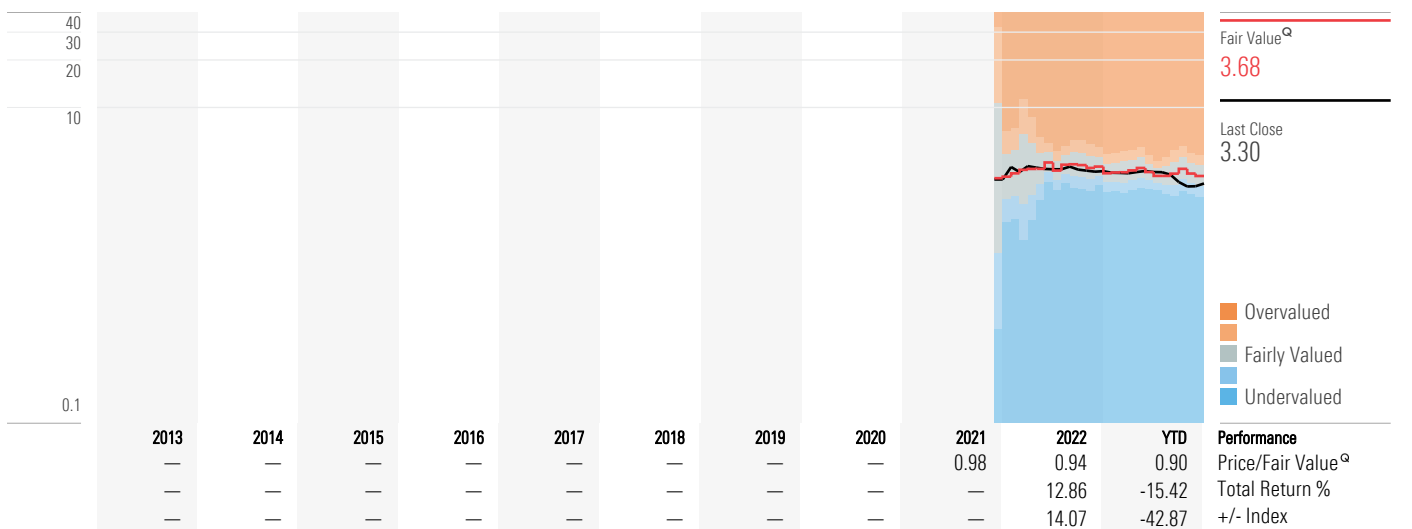


Singular People SA SNG ★★★ Q 8 Dec 2023, 23:44 UTC

Economic Moat ^Q	Uncertainty ^Q	Price/Fair Value ^Q	ESG Risk Rating Assessment ¹	Trailing Dividend Yield %	Market Cap	Investment Style	Sector	Industry
None	High	0.9	—	1.32	174.1400 Mil	Small Growth	Technology	Software - Application



As of 7 Dec 2023 | Index: Morningstar Spain GR EUR. Fair Value data as of 8 Dec 2023, 23:44 UTC.

¹The ESG Risk Rating Assessment is a representation of Sustainalytics' ESG Risk Rating. Lee Davidson, Chief Analytics Officer for Morningstar, Inc, oversees the methodology that supports Quantitative Fair Value Estimates and Quantitative Star Ratings. Mr. Davidson is guided by the Morningstar, Inc. Code of Ethics in carrying out his responsibilities. For information regarding Conflicts of Interests, visit <http://global.morningstar.com/equitydisclosures>.

Key Metrics as of 7 Dec 2023

Metrics	Value	Percentile in Sector
Earnings Yield (%)	3.6	68.0
Sales Yield (%)	57.8	54.0
Book Value Yield (%)	22.6	31.0
Return on Assets (%)*	8.8	82.0
Revenue(Mil)*	108.5	43.0
Market Value (Mil)	187.8	47.0
Enterprise Value (Mil)	204.6	48.0
EVMV Ratio	1.1	69.0
Volatility TTM (%)	22.8	16.0
Drawdown TTM (%)	28.3	37.0
Volume (K)	9.5	16.0

*30 Jun 2023

Business Description

Singular People SA is a software company. The company provides solutions to various industries including Energy & Utilities, Financial Services, Healthcare, Manufacturing, Retail, Museums, and Public services.

Valuation ^Q as of 8 Dec 2023

Singular People achieves a 3-star quantitative star rating based on Morningstar's equity model. This reflects the company's valuation and uncertainty scores under this assessment system. The Quantitative Fair Value estimate is 3.81, above the previous closing price of 3.30. The stock has been trading between a 24.38% discount and 6.94% premium to its quantitative fair value over the past year. The stock's current valuation rating sits at the 76th percentile in the coverage universe and 72nd percentile in the technology sector (higher percentile indicates more undervalued).

The quantitative uncertainty rating for Singular People is High.

Our quantitative star rating last differed from the current rating on 11/01/2023; the uncertainty rating last differed on 12/05/2023. The previous ratings were 4 and Very High, respectively.

The main drivers of the company's valuation and uncertainty are its return on assets and volatility. The return on assets of 8.82 falls at the 86th percentile in the equity universe and the 82nd percentile in its sector. The annualized trailing 12-month volatility of 22.81% corresponds to the 28th percentile overall and the 16th percentile in the industry.

Economic Moat ^Q as of 8 Dec 2023

With a Morningstar quantitative moat rating of None, the quantitative moat score for Singular People falls at the 75th percentile in the techno-

logy sector and at the 69th in the equity coverage universe. The company has maintained its None quantitative moat rating since after 11/29/2023, when it was downgraded from Narrow.

We also assign a Moderate quantitative financial health rating to Singular People. The company's raw score on this metric, termed Distance to Default, ranks at the 64th percentile overall and in the technology sector. Furthermore, this financial health rating most recently changed from Strong after 09/22/2023.

Supporting these ratings are the company's enterprise value and enterprise value-to-market value ratio. The enterprise value of 204.63 million, ranks at the 47th percentile in the covered equity universe and at the 48th percentile among its peers. Meanwhile, its enterprise value-to-market value ratio of 1.09, falls at the 54th percentile in the universe and the 69th percentile in the technology sector.

Fundamentals as of 8 Dec 2023

Singular People maintains earnings per share of 0.12. The company further earns a return on invested capital of 10.88%. The shares offer a dividend yield of 1.29%. These values are calculated over a trailing 12-month period.

As of last market close, Singular People has a price-to-earnings ratio of 28.13, falling below the 57th percentile in its sector (where a lower percentile means a lower ratio) and ranging between 23.33 and 29.24 over the past year. The company's price-to-free cash flow ratio is 30.3, falling at the 61st percentile in its sector and ranging between 27.18 and 31.5 over the past year.

Contact

Labastida Street, 1, Madrid, — 28034

Singular People SA SNG ★★★ Q 8 Dec 2023, 23:44 UTC

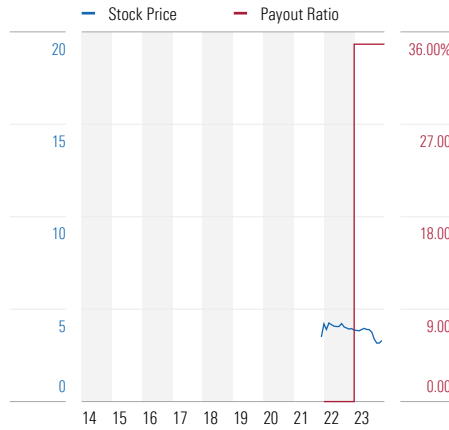
Economic Moat ◊	Uncertainty ◊	Price/Fair Value ◊	ESG Risk Rating Assessment †	Trailing Dividend Yield %	Market Cap	Investment Style	Sector	Industry
None	High	0.9	—	1.32	174.1400 Mil	Small Growth	Technology	Software - Application

Earnings as of 7 Dec 2023

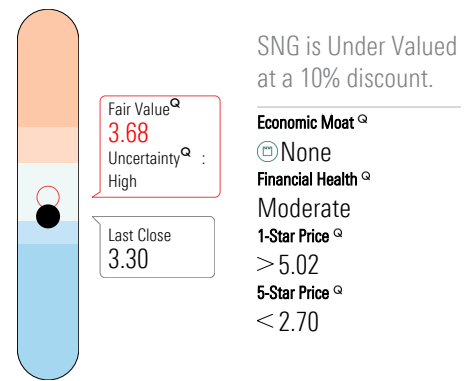
Earnings	%	Percentile in Sector
Dividend Yield*	1.3	34.0
Payout Ratio*	34.8	44.0
Price to Earnings	28.1	57.0
Price to Cash Flow	30.3	61.0
ROIC**	10.9	73.0

*30 Nov 2023
**30 Jun 2023

Dividends as of 8 Dec 2023



Valuation ◊ as of 8 Dec 2023



SNG is Under Valued at a 10% discount.

Economic Moat ◊
None
Financial Health ◊
Moderate
1-Star Price ◊
> 5.02
5-Star Price ◊
< 2.70

Contact

<https://www.sngular.com>

Financials as of 8 Dec 2023 (Fiscal Year End —)

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	YTD	Fiscal
Revenue (Mil)	—	—	—	—	13	29	41	45	59	92	52	Revenue (Mil)
Operating Income (K)	—	—	—	—	1,176	3,144	4,391	5,377	7,950	7,873	5,638	Operating Income (K)
Operating Margin (%)	—	—	—	—	9.0	11.02	10.61	11.84	13.43	8.56	10.76	Operating Margin (%)
Net Income (K)	—	—	—	—	684	2,440	3,078	4,135	6,492	7,345	4,017	Net Income (K)
Diluted Earnings/Share	—	—	—	—	0.01	0.05	0.06	0.08	0.12	0.14	0.08	Diluted Earnings/Share
Operating Cash Flow (K)	—	—	—	—	1,472	-10	2,626	2,241	6,017	242	3,259	Operating Cash Flow (K)
Capital Spending (K)	—	—	—	—	-315	-795	-473	-3,415	-2,752	-6,511	-1,902	Capital Spending (K)
Free Cash Flow (K)	—	—	—	—	1,156	-805	2,152	-1,174	3,266	-6,269	1,357	Free Cash Flow (K)
Avg Shares Outstand(Mil)	—	—	—	—	54	54	54	54	53	53	53	Avg Shares Outstand(Mil)

Valuation as of 8 Dec 2023

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Current	Calendar
Price/Fair Value ◊	—	—	—	—	—	—	—	—	0.98	0.94	0.90	Price/Fair Value ◊
Price/Sales	—	—	—	—	—	—	—	—	4.15	2.79	1.73	Price/Sales
Price/Earnings	—	—	—	—	—	—	—	—	45.58	25.92	28.13	Price/Earnings
Price/Cash Flow	—	—	—	—	—	—	—	—	84.10	406.67	25.58	Price/Cash Flow
Price/Book	—	—	—	—	—	—	—	—	13.37	5.59	4.42	Price/Book

Operating Performance as of 8 Dec 2023 (Fiscal Year End —)

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Q3	Fiscal (%)
Return on Assets	—	—	—	—	9.88	25.09	21.57	21.55	17.52	11.85	—	Return on Assets
Return on Equity	—	—	—	—	33.1	68.88	49.71	45.68	29.37	20.36	—	Return on Equity
Rtn on Invested Capital	—	—	—	—	17.29	35.79	29.0	26.84	21.44	14.74	—	Rtn on Invested Capital

Dividends as of 8 Dec 2023

	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	Current	Calendar (%)
Dividend Per Share	—	—	—	—	—	—	—	—	—	—	0.04	Dividend Per Share
Trailing Dividend Yield	—	—	—	—	—	—	—	—	—	—	1.32	Trailing Dividend Yield
Buyback Yield	—	—	—	—	—	—	—	—	—	—	0.89	Buyback Yield

Appendix

Economic Moat [®]History as of 8 Dec 2023 (No Moat: 0.00-0.70, Narrow Moat: 0.70-0.99, Wide Moat: 0.99-1.00)

Year	January	February	March	April	May	June	July	August	September	October	November	December
2023	0.92	0.87	0.88	0.77	0.80	0.82	0.80	0.79	0.76	0.65	0.67	0.68
2022	0.94	0.91	0.85	0.84	0.91	0.84	0.80	0.83	0.90	0.85	0.93	0.90
2021	—	—	—	—	—	—	—	—	—	—	—	0.85
2020	—	—	—	—	—	—	—	—	—	—	—	—
2019	—	—	—	—	—	—	—	—	—	—	—	—
2018	—	—	—	—	—	—	—	—	—	—	—	—

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The quantitative report on equities consists of data, statistics and quantitative equity ratings on equity securities. Morningstar, Inc.'s quantitative equity ratings are forward looking and are generated by a statistical model that is based on Morningstar Inc.'s analyst-driven equity ratings and quantitative statistics. Given the nature of the quantitative report and the quantitative ratings, there is no one analyst in which a given report is attributed to; however, Mr. Lee Davidson, Head of Quantitative Research for Morningstar, Inc., is responsible for overseeing the methodology that supports the quantitative equity ratings used in this report. As an employee of Morningstar, Inc., Mr. Davidson is guided by Morningstar, Inc.'s Code of Ethics and Personal Securities Trading Policy in carrying out his responsibilities.

Quantitative Equity Ratings

Morningstar's quantitative equity ratings consist of: (i) Quantitative Fair Value Estimate, (ii) Quantitative Star Rating, (iii) Quantitative Uncertainty, (iv) Quantitative Economic Moat, and (v) Quantitative Financial Health (collectively the "Quantitative Ratings").

The Quantitative Ratings are calculated daily and derived from the analyst-driven ratings of a company's peers as determined by statistical algorithms. Morningstar, Inc. ("Morningstar", "we", "our") calculates Quantitative Ratings for companies whether or not it already provides analyst ratings and qualitative coverage. In some cases, the Quantitative Ratings may differ from the analyst ratings because a company's analyst-driven ratings can significantly differ from other companies in its peer group.

i. **Quantitative Fair Value Estimate:** Intended to represent Morningstar's estimate of the per share dollar amount that a company's equity is worth today. Morningstar calculates the Quantitative Fair Value Estimate using a statistical model derived from the Fair Value Estimate Morningstar's equity analysts assign to companies. Please go to <http://global.morningstar.com/equitydisclosures> for information about Fair Value Estimate Morningstar's equity analysts assign to companies.

ii. **Quantitative Economic Moat:** Intended to describe the strength of a firm's competitive position. It is calculated using an algorithm designed to predict the Economic Moat rating a Morningstar analyst would assign to the stock. The rating is expressed as Narrow, Wide, or None.

Narrow – assigned when the probability of a stock receiving a "Wide Moat" rating by an analyst is greater than 70% but less than 99%.

Wide – assigned when the probability of a stock receiving a "Wide Moat" rating by an analyst is greater than 99%.

None – assigned when the probability of an analyst receiving a "Wide Moat" rating by an analyst is less than 70%.

iii. **Quantitative Star Rating:** Intended to be the summary rating based on the combination of our Quantitative Fair Value Estimate, current market price, Quantitative Uncertainty Rating, and momentum. The rating is expressed as One-Star, Two-Star, Three-Star, Four-Star, and Five-Star.

★ – the stock is overvalued with a reasonable margin of safety.

*Log (Quant FVE/Price) < -1*Quantitative Uncertainty*

*Micro-Caps: Log (Quant FVE/Price) < -1.5*Quantitative Uncertainty*

★★ – the stock is somewhat overvalued.

*Log (Quant FVE/Price) between (-1*Quantitative Uncertainty, -0.5*Quantitative Uncertainty)*

*Micro-Caps: Log (Quant FVE/Price) between (-1.5*Quantitative Uncertainty, -0.75*Quantitative Uncertainty)*

★★★ – the stock is approximately fairly valued.

*Log (Quant FVE/Price) between (-0.5*Quantitative Uncertainty, 0.5*Quantitative Uncertainty)*

*Micro-Caps: Log (Quant FVE/Price) between (-0.75*Quantitative Uncertainty, 0.75*Quantitative Uncertainty)*

★★★★ – the stock is somewhat undervalued.

*Log (Quant FVE/Price) between (0.5*Quantitative Uncertainty, 1*Quantitative*

Uncertainty)

*Micro-Caps: Log (Quant FVE/Price) between (0.75*Quantitative Uncertainty, 1.5*Quantitative Uncertainty)*

★★★★★ – the stock is undervalued with a reasonable margin of safety.

*Log (Quant FVE/Price) > 1*Quantitative Uncertainty*

*Micro-Caps: Log (Quant FVE/Price) > 1.5*Quantitative Uncertainty*

After the initial calculation for the star rating, there is a final filtering step based on the momentum of the company. We rank the companies based on their 12-1 month momentum, then restrict those below the 30th percentile to a maximum of 3 stars.

iv. **Quantitative Uncertainty:** Intended to represent Morningstar's level of uncertainty about the accuracy of the Quantitative Fair Value Estimate. Generally, the lower the Quantitative Uncertainty, the narrower the potential range of outcomes for that particular company. The rating is expressed as Low, Medium, High, Very High, and Extreme.

Low – the interquartile range for possible fair values is less than 10%

Medium – the interquartile range for possible fair values is less than 15% but greater than 10%

High – the interquartile range for possible fair values is less than 35% but greater than 15%

Very High – the interquartile range for possible fair values is less than 80% but greater than 35%

Extreme – the interquartile range for possible fair values is greater than 80%

v. **Quantitative Financial Health:** Intended to reflect the probability that a firm will face financial distress in the near future. The calculation uses a predictive model designed to anticipate when a company may default on its financial obligations. The rating is expressed as Weak, Moderate, and Strong.

Weak – assigned when Quantitative Financial Health < 0.2

Moderate – assigned when Quantitative Financial Health is between 0.2 and 0.7

Strong – assigned when Quantitative Financial Health > 0.7

Other Definitions

i. **Last Close** – Price of the stock as of the close of the market of the last trading day before date of the report.

ii. **Quantitative Valuation** – Using the below terms, intended to denote the relationship between the security's **Last Price** and Morningstar's quantitative fair value estimate for that security.

Undervalued – Last Price is below Morningstar's quantitative fair value estimate.

Fairly Valued – Last Price is in line with Morningstar's quantitative fair value estimate.

Fairly Valued – Last Price is in line with Morningstar's quantitative fair value estimate.

Overvalued – Last Price is above Morningstar's quantitative fair value estimate.

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Sustainalytics analyzes over 1,300 data points to assess a company's exposure to and management of ESG risks. In other words, ESG Risk Ratings measures a company's unmanaged ESG Risks represented as a quantitative score. Unmanaged Risk is measured on an open-ended scale starting at zero (no risk) with lower scores representing less unmanaged risk and, for 95% of cases, the unmanaged ESG Risk score is below 50.

Based on their quantitative scores, companies are grouped into one of five Risk Categories (negligible, low, medium, high, severe). These risk categories are absolute, meaning that a 'high risk' assessment reflects a comparable degree

of unmanaged ESG risk across all subindustries covered.

The ESG Risk Rating Assessment is a visual representation of Sustainalytics ESG Risk Categories on a 1 to 5 scale. Companies with Negligible Risk = 5 Globes, Low Risk = 4, Medium Risk = 3 Globes, High Risk = 2 Globes, Severe Risk = 1 Globe. For more information, please visit sustainalytics.com/esg-ratings/

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