



Madrid, feb 4th 2024

Other Relevant Information
LLEIDANETWORKS SERVEIS TELEMÀTICS S.A.
Preview of 2024 results

Lleida.net returns to double-digit Growth in 2024, increasing its turnover by 16%

In accordance with the provisions of Article 17 of Regulation (EU) No. 596/2014 on market abuse and Article 227 of Law 6/2023, of March 17, on Securities Markets and Investment Services, and related provisions, as well as Circular 3/2020 of the BME Growth segment of BME MTF Equity on information to be provided by Expanding Companies, hereby LLEIDANETWORKS SERVEIS TELEMÀTICS S. A.: (hereinafter “Lleida.net”, or the “Company”) brings to your attention the following information, which has been prepared under the exclusive responsibility of the issuer and its directors.

The information detailed in this report constitutes a preview of the Lleida.net Consolidated Income Statement for the 2024 financial year and the fourth quarter of 2024 and has been prepared based on the unaudited accounting information available to the Board of Directors.

- In 2024, Lleida.net increased its sales by 2.56 million euros, 16% more than the previous year.
- In the 12-month period, the company had a turnover of 19.05 million euros, or 2.56 million more than last year.
- In 2024, the company recorded an EBITDA of 3.26 million in profit for the year, compared to the 84,000 euros it presented in 2023.
- Profit before tax increased by 131%, with growth of more than 3.56 million euros in 2024.
- The company made a profit of 840,000 euros, recovering from the previous year's losses of 2.72 million.
- Almost all business lines (contracting, notification, ICX wholesale and SMS) grew by double digits in 2024.
- The main growth was seen in the Registered Electronic Notification line of services, which registered an increase of 25%.
- Net financial debt is reduced by 22%, or about two million euros, standing at 7.41 million.
- During the year, the company has worked actively to repay its debt, which has been reduced by a significant 22%, or 2.3 million euros.
- At this moment, the company has a total debt position of 8.44 million euros, 2.4 million euros less than at the end of 2023.

Next Wednesday, February 5, Sisco Sapena, CEO of the company, together with Arrate Usandizaga, CFO of the company, will hold a webinar at 11:00 a.m. where the data provided in the 2024 financial year results preview will be discussed and where questions from attendees will be answered at <https://www.lleida.net/webinar> . Prior registration is required to attend the webinar. The company attaches detailed information regarding the quarter in this OIR.

We remain at your disposal for any clarifications you may require.

In Madrid, February 4, 2025

Francisco Sapena Soler CEO and Chairman of the Board

Lleida.net.'s Earnings Presentation for Financial Year 2024.

DISCLAIMER

Pursuant to the provisions of article 17 of Regulation (EU) no. 596/2014 on market abuse and article 227 of Law 6/2023 of 17 March on Securities Markets and Investment Services, and concordant provisions, as well as Circular 3/2020 of the BME Growth segment of BME MTF Equity on information to be provided by Companies in Expansion, hereby LLEIDANETWORKS SERVEIS TELEMÀTICS S. A.: (hereinafter "Lleida.net, or the "Company" or the "Company") hereby informs you of the following information which has been prepared under the sole responsibility of the issuer and its directors. The information detailed in this report constitutes a preview of the Consolidated Income Statement of Lleida.net for the financial year 2024 and has been prepared on the basis of the unaudited accounting information available to the Board of Directors.

In 2024, Lleida.net has registered the second best turnover results in its history.

After 2023, as a result of the changes made last year, we are back to making money and growing.

Our behavior in 2024.

The company had a turnover of 19,05 million euros. This is 16% more than last year, or 2,56 million.

We recorded 3,26 million EBITDA for the year, compared to 84.000 in 2023.

Our Profit Before Taxes grew by 131%, or EUR 3,56 million.

We are growing and reducing debt.

The Contracting, notification, ICX wholesale and SMS lines experienced double-digit growth in 2024.

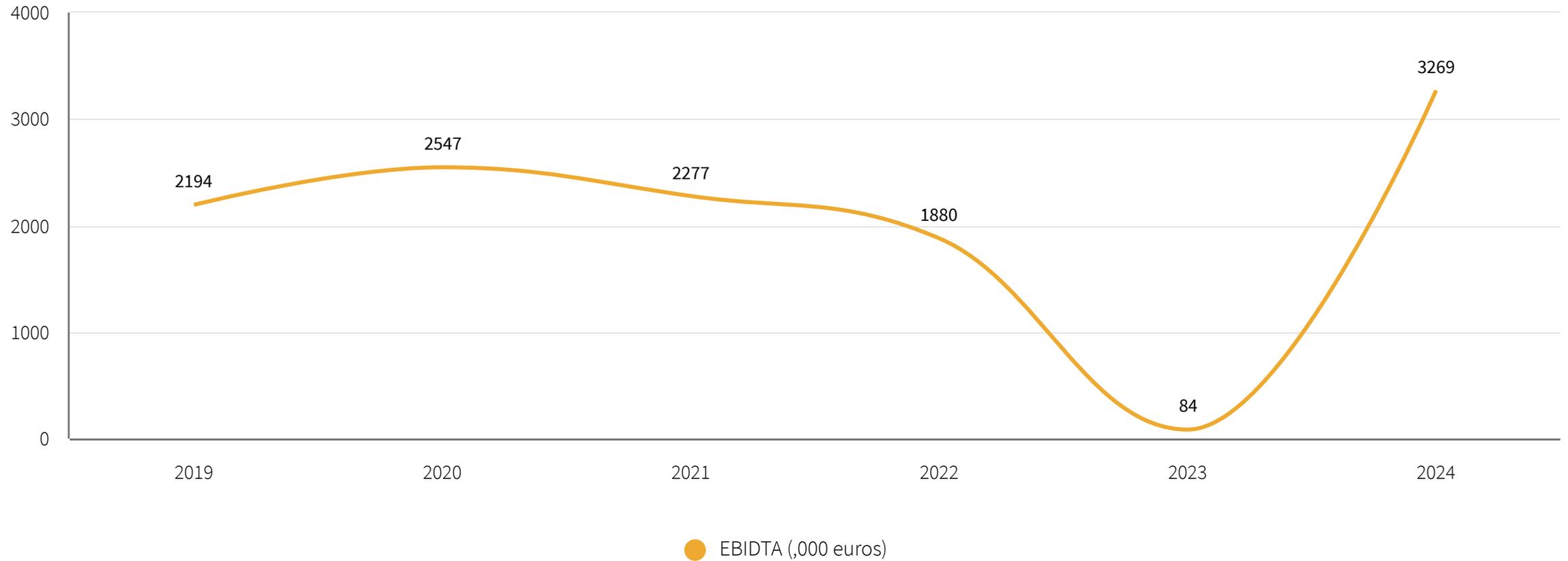
Net financial debt was reduced by 22%, or about EUR 2 million, to EUR 7,41 million.

Total debt was also reduced, by 2,4 million euros to 8.44 million euros.

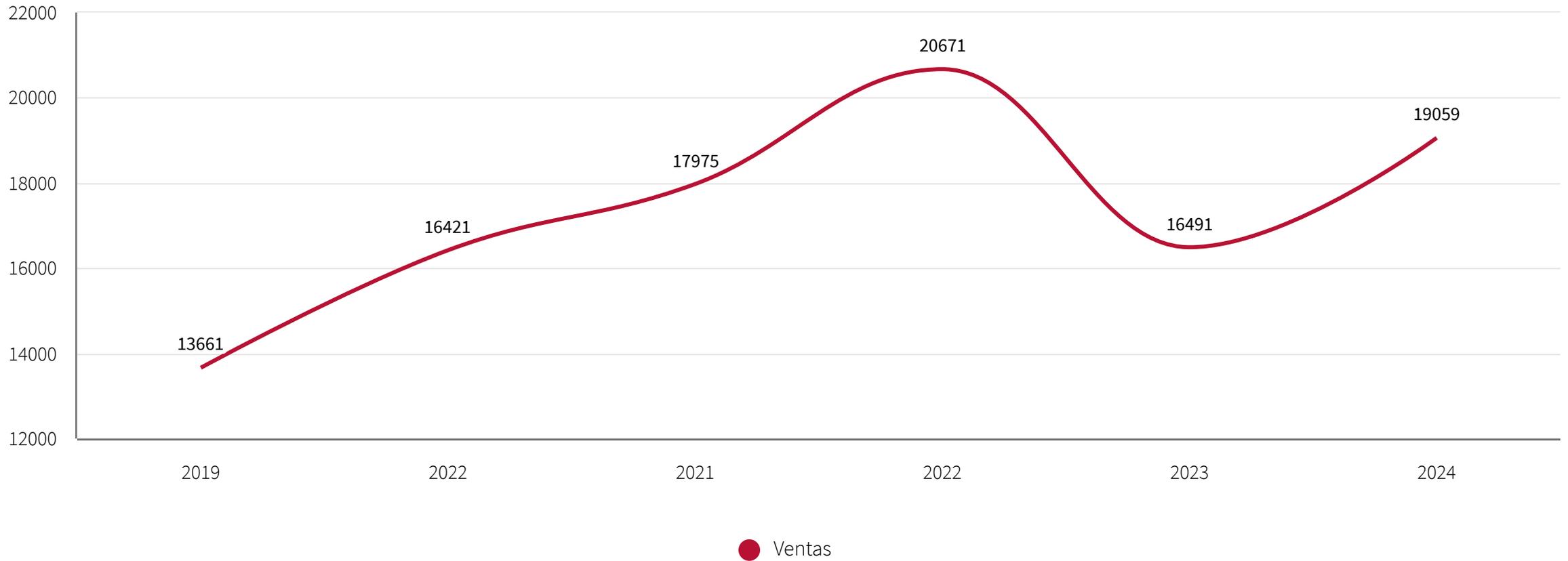
UNAUDITED RESULTS FOR THE 2024 PERIOD

(,000 €)	2023	2024	Var. €	Var. %
Sales	16,491	19,059	2,568	16%
Cost of Sales	-7,320	-8,193	1,593	22%
Gross Margin	9,171	10,146	975	11%
% Gross Margin	55.61%	53.23%		
Personnel Expenses	-6,748	-5,471	-1,277	-19%
External Services	-3,202	-2,415	-787	-25%
EBITDA without Activations	-779	2,260	3,039	390%
% over Gross Margin	-8%	22%		
Activations	863	1,009	146	17%
EBITDA	84	3,269	3,185	3792%
% over Gross Margin	1%	32%		
Amortization	-2,124	-2,106	-18	-1%
Other Income	79	56	-23	-29%
Other Earnings	-196	-7	189	96%
Indemnities	-240	-32	208	87%
Provisions for client balances	-64	-140	-76	-119%
Operating Profit	-2,461	1,040	3,501	142%
Net Financial Result	-195	-203	8	4%
Exchange rate differences	-64	3	-67	-105%
Profit before tax	-2,720	840	3,560	131%

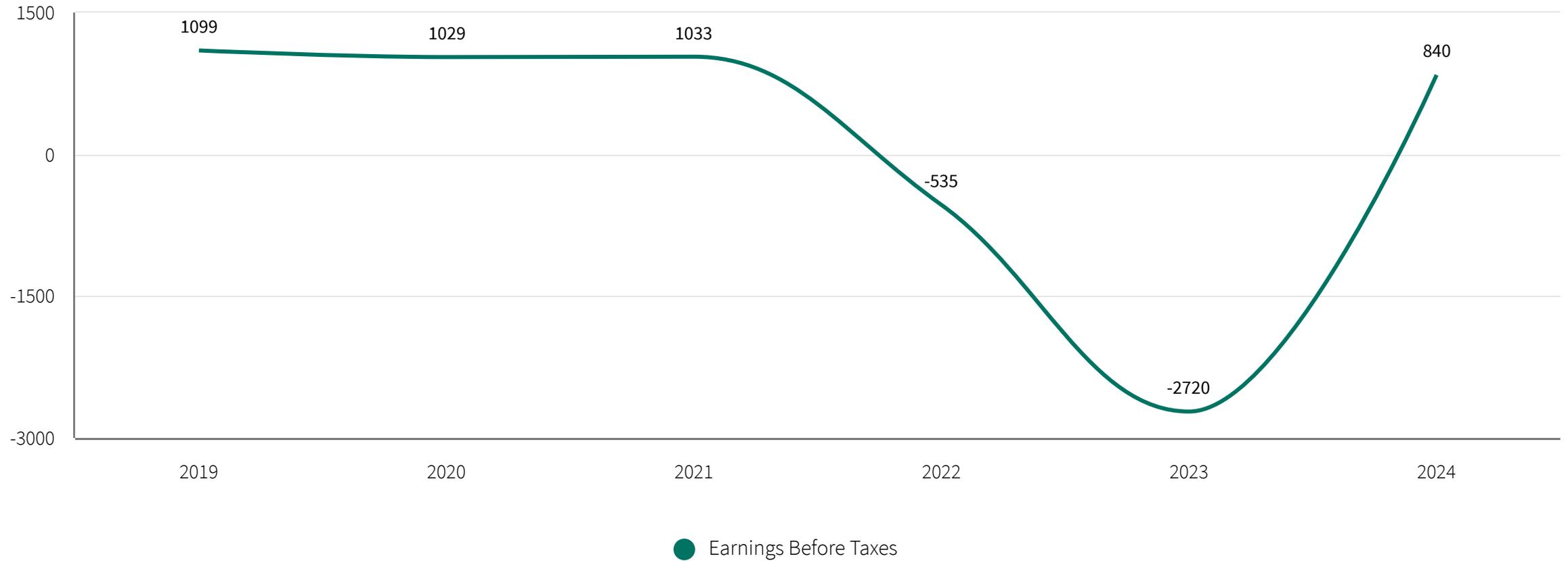
Our best ever recorded EBITDA



Clear Sales Growth



Earnings before Taxes



During 2024, almost all business lines have double-digit growth.

E-Notification and ICX Wholesale lines grew by over 20%.

Sales by Business Line

(miles de euros)	2023	2024	Var. €	Var.%
E-Contracting	3,073	3,466	393	13%
E-Notification	1,640	2,044	404	25%
New SaaS	2,865	2,847	-18	-1%
SMS Solutions	3,330	3,776	446	13%
ICX WHOLESALE	5,583	6,926	1,343	24%
Total	16,491	19,059	2,568	16%

**Net financial debt has been reduced by 22%,
or about EUR 2 million, to EUR 7.41 million.**

Net Financial Debt

,000 euros

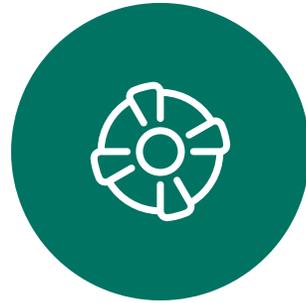
	30/09/24	31/12/24	31/12/24	Diff. Thousands of euros 30/9/24 - 31/12-24	Diff. % Thousands of euros 30/9/24 - 31/12-24
Short-Term Debt	5,357	4,617	4,731	114	2%
Long-Term Debt	5,481	4,368	3,712	-656	-18%
Financial Debt	10,838	8,985	8,443	-542	-6%
Short-term financial investment	362	40	42	2	5%
Cash on hand	1,017	902	982	80	8%
Total Available	1,379	942	1,024	82	8%
Total Debt	9,459	8,043	7,419	-624	-8%

How we have delivered on the 2023-2025 Plan.



Streamlining operations

All business lines grew, and we have focused on growing hand in hand with high-value customers.



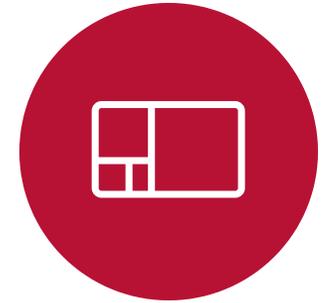
Focus on Profitability

Europe and Latin America are the company's main sources of revenue, and it is precisely there that we plan to redouble our efforts.



Stock Market Value

The company increased its stock market value from 0.77 euros to 0.98 euros in 2024. In 2025, Lleida.net has already appreciated by 12.76%.



Operational Restructuring

The implementation of the ERE and structural changes have shown that we can grow more, and earn more, with more optimised teams.

The company is currently studying new plans to continue to optimise its human resources and innovate to strengthen margins and service quality.

In commercial terms, the company plans to focus in the next two years on Europe and Latin America, where it has more high-value, long-term customers.

Thank you.

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