OTRA INFORMACION RELEVANTE AKILES CORPORATION, SE

18 de marzo de 2024

En virtud de lo previsto en el artículo 17 del Reglamento (UE) nº 596/2014 sobre abuso de mercado y el artículo 227 de la Ley 6/2023, de 17 de marzo, de los Mercados de Valores y de los Servicios de Inversión, y disposiciones concordantes, así como en la Circular 3/2020 del segmento BME Growth de BME MTF Equity, ponemos en su conocimiento la siguiente información relativa a la sociedad AKILES CORPORATION, SE:

Tal y como se anunció al Mercado por medio de la Otra Información Relevante, de 19 de febrero de 2024, relativa a la Convocatoria de Junta General Extraordinaria de Accionistas, se adjunta la presentación, en inglés, remitida por Tesla Group con el objeto de ampliar la información relativa a la ampliación de capital no dineraria contemplada en el punto 2º del orden del día de la junta convocada.

La información comunicada ha sido elaborada bajo la exclusiva responsabilidad del emisor y sus administradores.

Quedamos a disposición de los inversores para cualquier aclaración adicional que consideren oportuna.

En Sofía (Bulgaria), 18 de marzo de 2024

D. José Óscar Leiva Méndez
Presidente de AKILES CORPORATION, SE

REVOLUTIONIZING ENERGY STORAGE.

Date: 2024-03-15

Place: Prague

TESLA Group

DISCLAIMER

Please be advised that the information contained in this document, including any figures or projections, is provided for informational purposes only and is not intended to be, and should not be taken as, investment advice or recommendations. The figures, particularly those related to financial modeling, are indicative and subject to change. They have been derived from sources that have not been independently verified by Tesla Global, SE, and thus, we make no representation or warranty as to their accuracy or completeness.

The BESS technology and market are rapidly evolving sectors, and reliance on the information provided in this document for investment decisions is not advised. Tesla Global, SE strongly recommends that you consult with experienced power market and technical advisors before making any investment decisions.

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INDEX.

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WHY TESLA?

TESLA.

W Establishing the inaugural BESS Gigafactory in Europe to ensure a consistent supply and minimize delivery times for customers

H The sole BESS manufacturer in the market offering integrated hardware and software solutions.

Y Technology that is modular and scalable, eliminating the need for on-site assembly.

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TESLA Energy Storage.

is a vertically integrated energy-tech company specializing in the production of advanced Energy Storage Solutions

- AI-driven Battery Energy Storage Systems
- Enhances the profitability of existing and new renewable energy installations
- Contributing to grid stabilization

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OUR VISION.

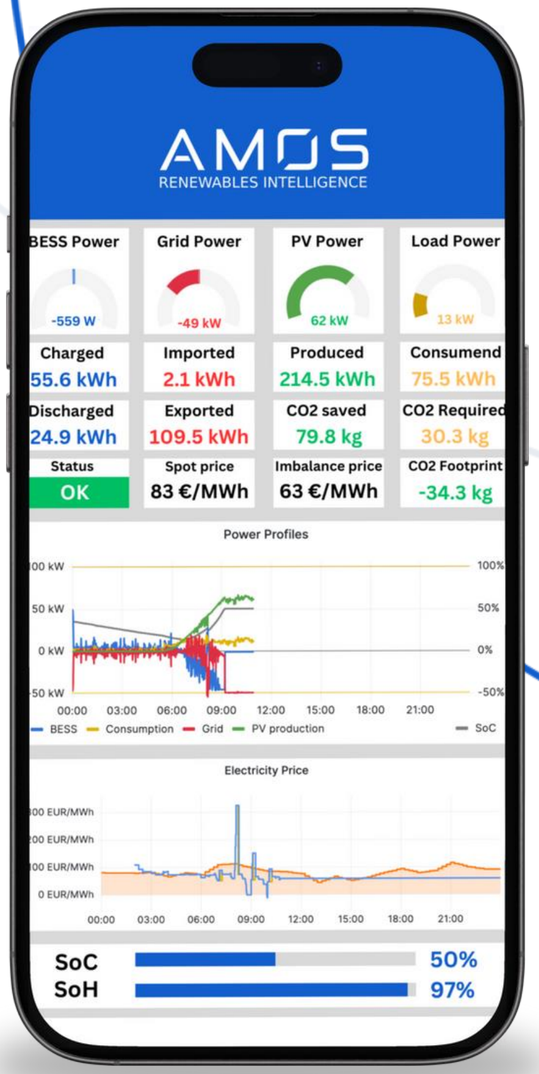
To lead the implementation of Energy Storage Solutions towards a carbon-neutral future in Europe

OUR MISION.

To revolutionize the energy sector by integrating our energy storage batteries and AI software to maximize the efficiency and financial profitability of renewable energy generation

OUR VALUE PROPOSITION.

In this fast-growing strategic market, we seek to **increase our production capacity, make our battery storage a market standard,** and position ourselves as leaders in Europe



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TESLA OPPORTUNITY.
TESLA SOLUTIONS.

- Higher productivity from renewables.
- Increased grid stability

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OPPORTUNITY.

Major challenges of solar and wind energy integration into the electrical grid and reasons they have not yet become fully central, dependable energy sources:

INTERMITTENT OUTPUT
GRID INSTABILITY
FLUCTUATIONS IN ENERGY PRICES
WASTAGE
INVESTMENT RISKS

BESS TECHNOLOGIES CONTRIBUTE VALUE

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TESLA SOLUTION

SOLUTION.

HYBRIDIZATION OF SOLAR AND WIND PROJECTS

STAND-ALONE BESS PROJECTS

Grid Balancing

Stores surplus energy during off-peak hours, and releases during demand peak hours

Immediate Support to the Grid

Rapid power supply in milliseconds for efficient grid frequency regulation

Reduction of Energy Waste

Capture excess energy, minimize wastage, optimize the efficiency of renewables

Improved Investment Appeal

Mitigates the risk associated with electricity daily spot-price fluctuations making renewable investments more bankable and profitable

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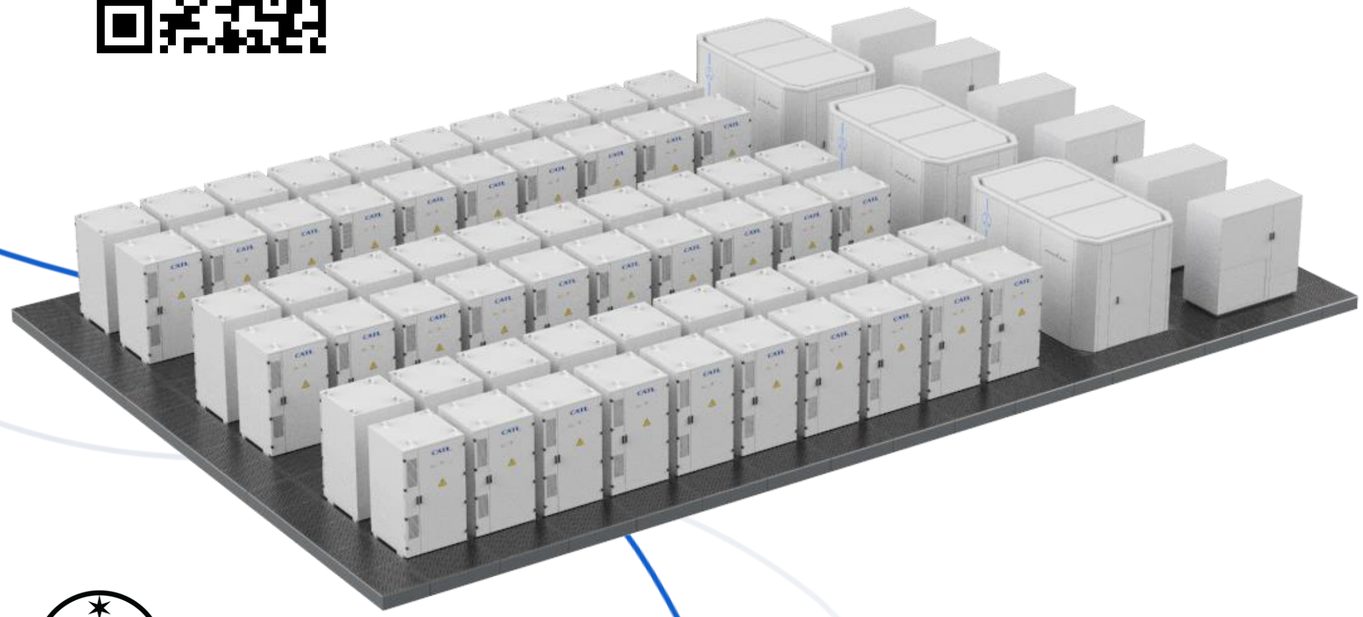
TESLA BESS Products.



01 STILLA
POWER 30-60 kW **CAPACITY** 61-122 kWh

02 TERRA
POWER 50-100 kW **CAPACITY** 151 kWh

03 SOLIS
POWER 100-500 kW **CAPACITY** 279-1677 kWh

04 VENTUS
POWER 1.0 MW+ **CAPACITY** 1.5 MWh+

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AMOS, THE INTELLIGENCE OF THE BATTERY.

AMOS Renewables Intelligence ® – our battery storage proprietary software powered by IA automatically executes load balancing, peak shaving, time shifting, and power quality control services, all in real-time on a millisecond basis without human intervention

DATA GATGIRING & ANALYTICS

REAL-TIME CONTROL

PREDICTION & FUTURE

FUNCTIONALITIES: PEAK SHAVING, COOPERATION WITH RES, BACK-UP, FLEXIBILITY, POWER QUALITY, ANCILLARY SERVICES

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HOW IT WORKS.

AMOS uses Tesla batteries for energy storage during low-cost, stable demand periods

Utilizes predictive analytics to anticipate energy pricing

Releases stored energy to counteract higher costs during peak demand

Profits by selling surplus energy back to the grid when prices are highest

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DISTINCTIVE COMPETITIVE ADVANTAGES.

Integrated Product (Hardware + Software): Combining hardware and software offerings, we provide a holistic solution that reduces compatibility issues and ensures seamless performance.

Best in Class Product Performance: Established supply of top-quality batteries and other 3rd party technologies combined with our own specific advance product construction as product software give our products the highest performance parameters. This top-tier product performance has been acknowledged by many top reference clients and is proven by strong references, giving confidence to our new clients and investors.

In-House Production & Prototyping: By managing our own production capacities in critical electrical components and product prototyping and manufacturing, we maintain end-to-end product quality control, develop product modifications in most rapid manner, improve timely delivery, and guarantee long-term product support and components availability.

TESLA Gigafactory Braila: Our investment in large-scale production facilities, like the Gigafactory Braila, showcases our commitment to meeting growing market demand and scaling operations. The new Gigafactory production plant is bringing us a unique combination of low volume/ high variety production competence needed for further product development and prototyping with high volume / low variety mass production performance all integrated under one group.

Technical Expertise, SW, and HW integrated R&D: Our team's strong technical and further developing unique combined competence in product HW, SW development, production, commissioning, and operations ensures we remain at the forefront of technological advancements in the industry.

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BUSINESS MODEL

Engineering | **Production** | **Project delivery** | **S&M**

Storage solution Designing & Dimensioning

Battery Storage Production

Project Management

Installation & Integration

Service & Maintenace

Tesla covers full scope for turn-key battery project delivery

Business line

Batteries

Ai Software

Sample Scope of Delivery

Trafo station BESS Integration with renewables

Description of main products

Commercial BESS less than 0.55 MWh
Industrial / Grid scale BESS from 0.6MWh to 1.2 MWh
Utility-scale BESS more than 1.2 MWh

Smart Grid Controller
Smart Grid Reliability Monitoring
Cognitive Visons Intelligence

Future of Energy Forecasting
Intelligent Predictive Energy Optimization
Automated Energy Trading Suite

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SHOW CASE.

Second largest installation in Netherlands.

Battery Storage System
Power: 21 MW
Capacity: 52.9 MWh

AMOS coordinates 14 individual BESS units in a virtual battery block arrangement

AMOS automatically balances the state of charge of individual units to maximize available power and capacity

AMOS allows the customer to control multiple batteries using a single signal, considerably reducing complexity

CLIENT:
PowerField

LOCATION:
Netherlands

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MARKET OVERVIEW.

In a period of rapid expansion

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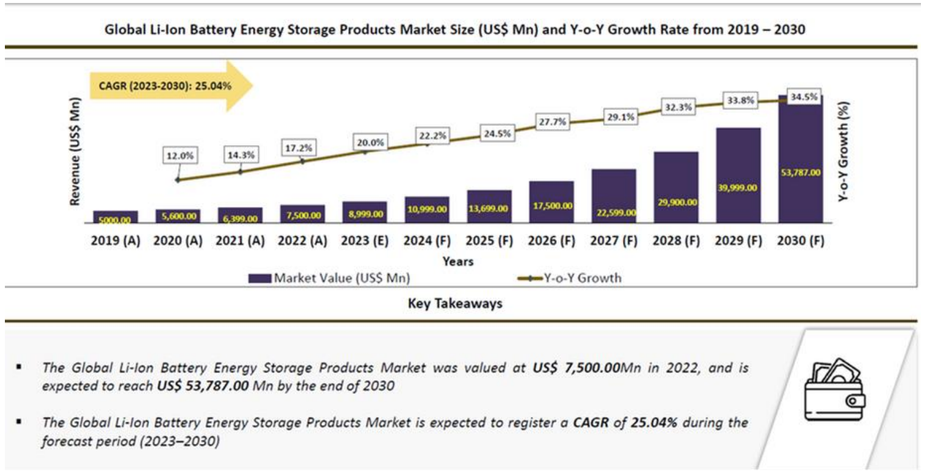
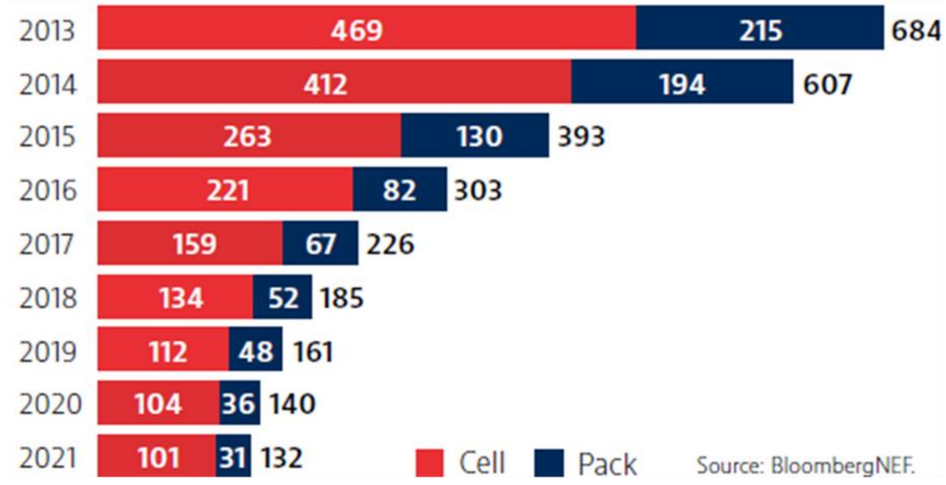
MARKET OVERVIEW.





GLOBAL MARKET

The global battery storage market is estimated at EUR 53.78 billion in 2030 with a **CAGR of 25.4% from 2023**

RES CAPACITY EU

Growth of Renewable Energy Capacity in Europe

GOVERNMENT POLICES

Favorable Government Policies

BESS COSTS

Reduction in Battery Storage Costs by 80%

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Global

According to a recent McKinsey analysis, the global battery storage market is projected to achieve approximately 2,600 GWh of installed capacity by 2030 this equates to around 867 GW of installed BESS power globally.

Europe

Europe could reach 42 GW by 2030 and 95 GW by 2050 of commercial-scale, grid-connected battery energy storage capacity (>10 MW), according to projections by Aurora Energy Research4.

Current European installed capacity is just above 5 GW, with the UK leading the way with 2.8 GW of stand-alone BESS in operation5.

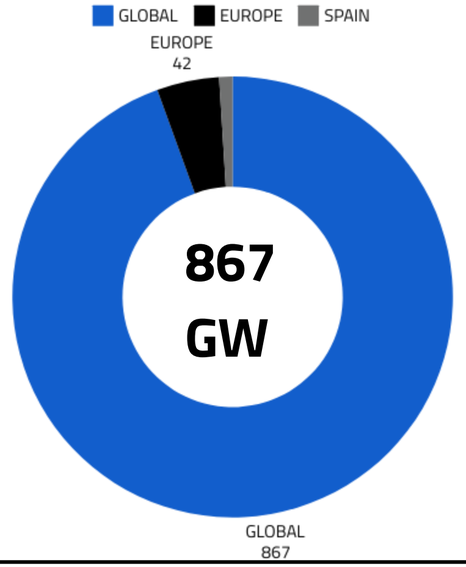
The investment opportunity in Europe exceeds €70 Bn between 2023 and 2050 according to Aurora. **Of these, some €27 Bn (40% of total investment) will be deployed by the end of 2030.**

Spain

The original PNIEC (2021-2030) set a goal of adding only 2.5 GW of storage via BESS. However, following its recent update in June 2023, which is still under review after a consultation period, **the target for additional storage by 2030 has been raised to 12 GW.**

According to Red Eléctrica, 15 GW of energy storage projects have requested grid access at the time of writing; of which 2.2 GW had already been granted grid access as of April 2023

BATTERY STORAGE MARKET SIZE BY 2030.



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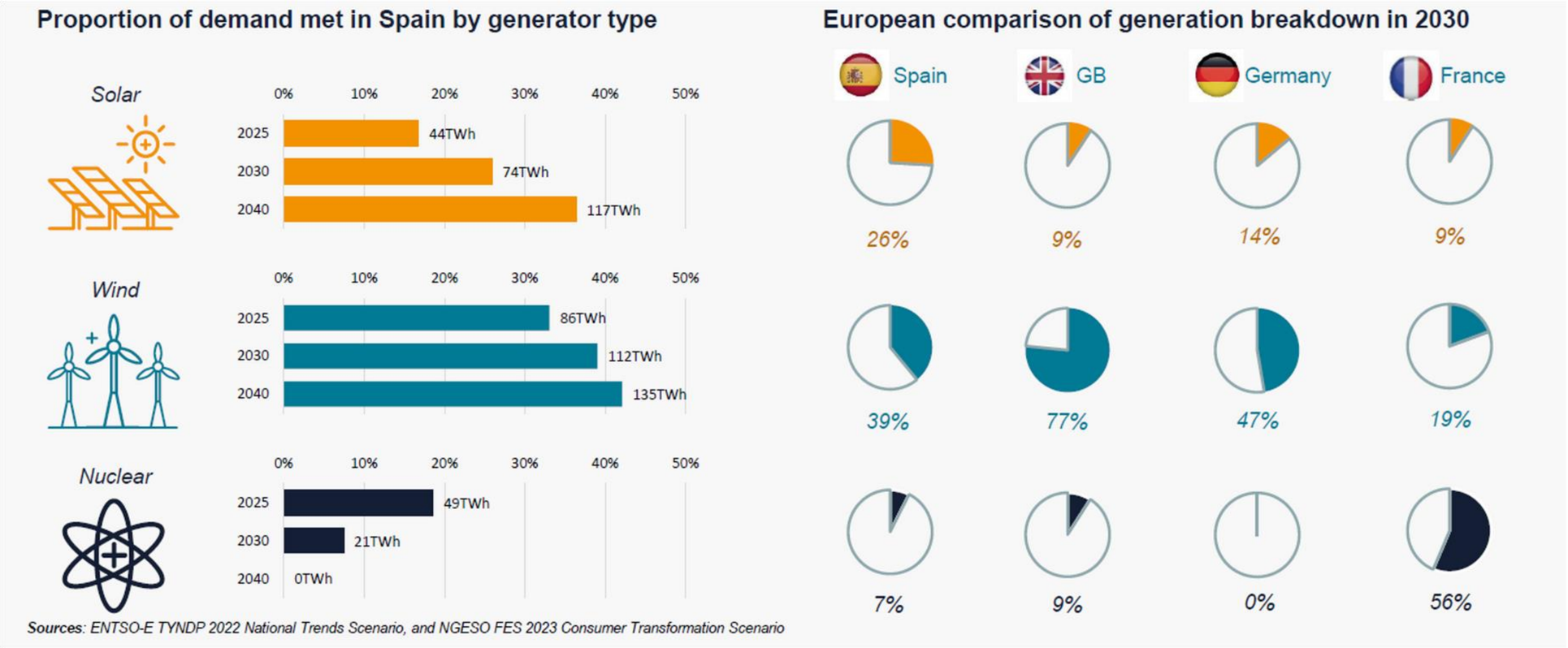
SOLAR AND WIND INSTALLATIONS ARE LAYING THE GROUNDWORK FOR BESS INVESTMENTS

Spain stands out for its strategic investment in solar and wind energy, diverging from the typical European focus on nuclear.
The stable and predictable nature of these renewable energy sources reduces investment risks, enhancing their appeal to investors and setting the stage for significant market growth.



Sources: ENTSO-E TYNDP 2022 National Trends Scenario, and NGESO FES 2023 Consumer Transformation Scenario

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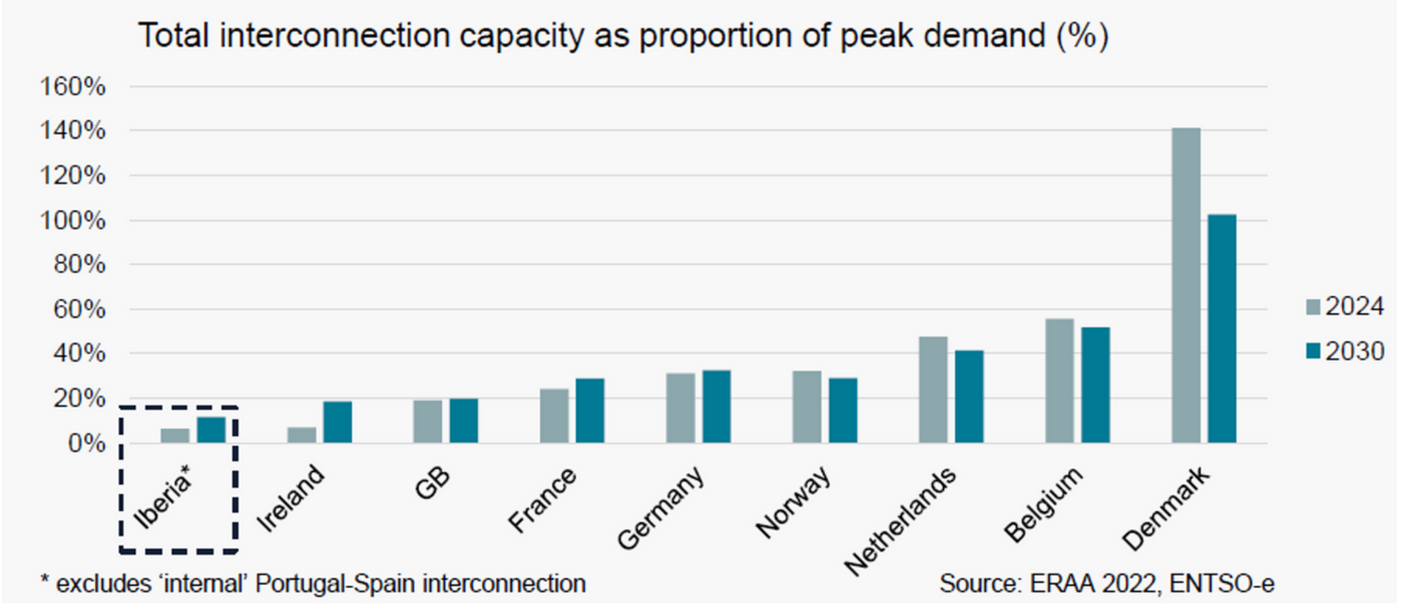
LIMITED COMPETITION DUE TO LOW LEVELS OF INTERCONNECTION

Isolated with only modest import and export links to France, Portugal, and Morocco.

The Iberian market's limited interconnections with the rest of Western Europe mean Spanish energy storage operates with little competition from cross-border flexibility options.



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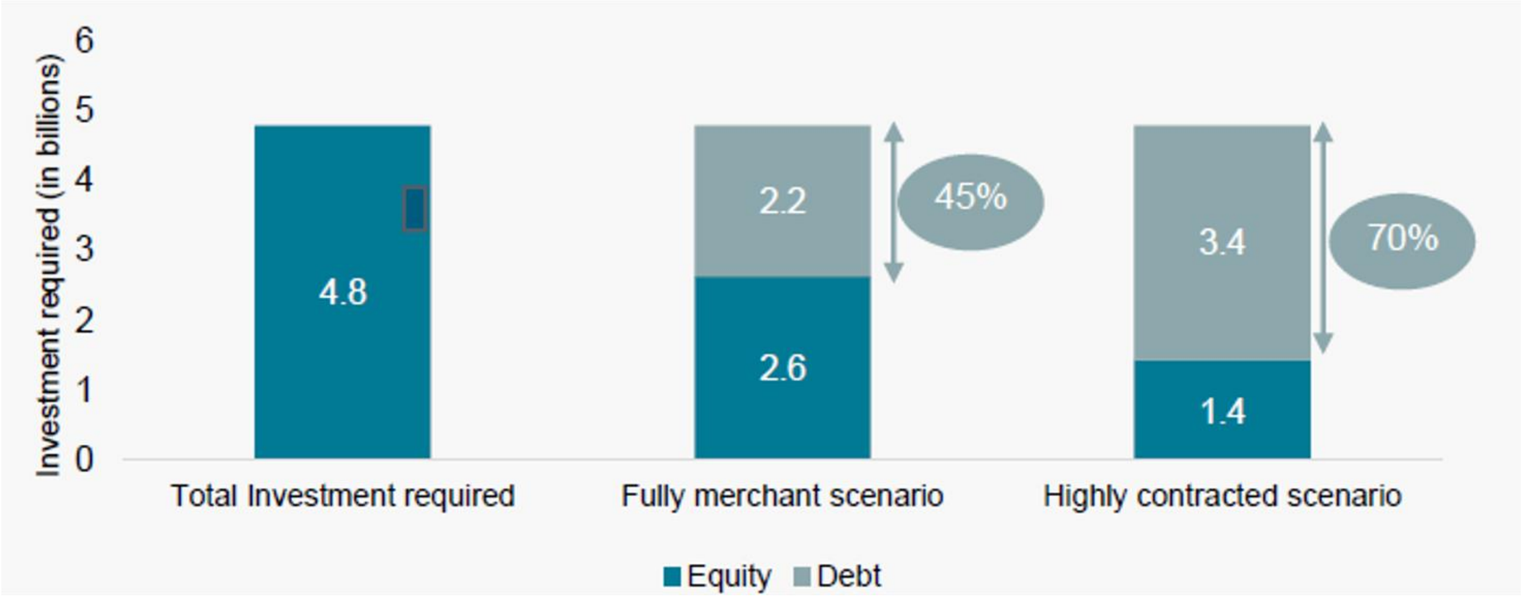
4.8 BN € ARE REQUIRED TO MEET SPANISH GOVERNMENT'S TARGET

Financial backing for BESS capital expenditure is tied to revenue streams. A purely merchant project may secure up to 45% funding, but with contracted revenues from mechanisms like a Capacity Market, this could rise to 70%.

With regulatory progress, the Spanish government will introduce appealing new battery markets, like Capacity Market, Contracts for Difference, or Fast Reserve, potentially offering greater contracted revenue levels which will significantly influence the financial leverage ratio.



SOURCE: Ministerio para la Transición Ecológica y el Reto Demográfico - DetalleParticipacionPublica (energia.gob.es)

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4.8 BN € ARE REQUIRED TO MEET SPANISH GOVERNMENT'S TARGET

The regulatory framework for BESS projects in Spain has progressed in the past three years. Although BESS-specific rules require further extension or modification, current regulations supports to enable a BESS market in Spain.

- Storage systems are recognized as subject in the Spanish electricity system (Royal Decree-Law 23/2020)
- Hybridisation of different technologies (including storage) is allowed for new and existing generation plants(Royal Decree 960/2020)
- Access to the grid for new storage systems and hybridization of generation systems with grid access is regulated (Royal Decree 1183/2020)
- Grid toll payments are waived for BESS (CNMC's Circular 3/2020)
- Storage systems are allowed to participate in the balancing markets (CNMC's Resolution, 10th December 2020)
- Spanish Energy Storage Strategy is launched, targeting 20GW of installed capacity by 2030 and 30 GW by 2050 (MITECO, 9th February 2021)
- Draft capacity regulation is released for public consultation (MITECO, 20th April 2021)
- Storage systems are exempt from electricity system charges(Royal Decree 148/2021)
- Storage installations are regulated under the same conditions as any other electric power production unit(Royal Decree-Law 6/2022)
- €150 M Support under the PERTEERHA program (financed by NextGenerationEU) for existing and new hybrid storage systems is launched(MITECO & IDAE,28th December 2022)
- Operational Procedures PO 3.8, PO 7.2, and PO 9.2 are adapted to account for storage systems(CNMC's Resolution,16th March 2023)
- Standalone BESS projects are required to complete a simplified environmental evaluation(Royal Decree 445/2023)
- €150 M Support under the PERTEERHA program (financed by NextGenerationEU) for new standalone BESS projects is launched (MITECO &IDAE, 21st July2023)

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MARKET DRIVERS.

INCREASING DEMAND FOR RENEWABLE ENERGIES:

The growing need for renewable energies drives demand for efficient energy storage systems. Energy storage enables effective integration of intermittent sources like solar and wind into the grid. The global energy transition towards sustainable sources highlights the importance of energy storage.

FAVORABLE GOVERNMENT POLICIES AND REGULATIONS:

Governments are enacting policies that favor the development of energy storage infrastructure. Government incentives and subsidies support the adoption of energy storage technologies. Regulations are evolving to integrate more storage solutions into national energy systems.

TECHNOLOGICAL ADVANCES IN ENERGY STORAGE:

Continuous innovation in battery technologies enhances efficiency and reduces costs. The development of new storage solutions, such as solid-state batteries, expands potential applications. The integration of technologies like AI and blockchain optimizes the management and operation of storage systems.

NEED FOR STABILITY AND FLEXIBILITY IN THE ELECTRICAL GRID:

Energy storage provides essential capacity to balance electricity supply and demand. It acts as a buffer for energy fluctuations, maintaining grid stability. Facilitates efficient management of load peaks, improving the reliability of electricity supply.

COMMITMENT TO REDUCING CARBON EMISSIONS:

Energy storage is key to achieving global climate goals and reducing greenhouse gas emissions. Enables greater integration of renewable energies, reducing reliance on fossil fuels. Contributes to the transition towards a low-carbon economy, aligned with the goals of the Paris Agreement.

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GIGAFACTORIES.

With “TESLA Gigafactory Braila” we are creating blueprint for concept of small size BESS Gigafactories that , in line with our strategy, will be located regionally to support fast expansion and penetration of renewables in the regions.

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2 NEW GIGAFACTORIES.

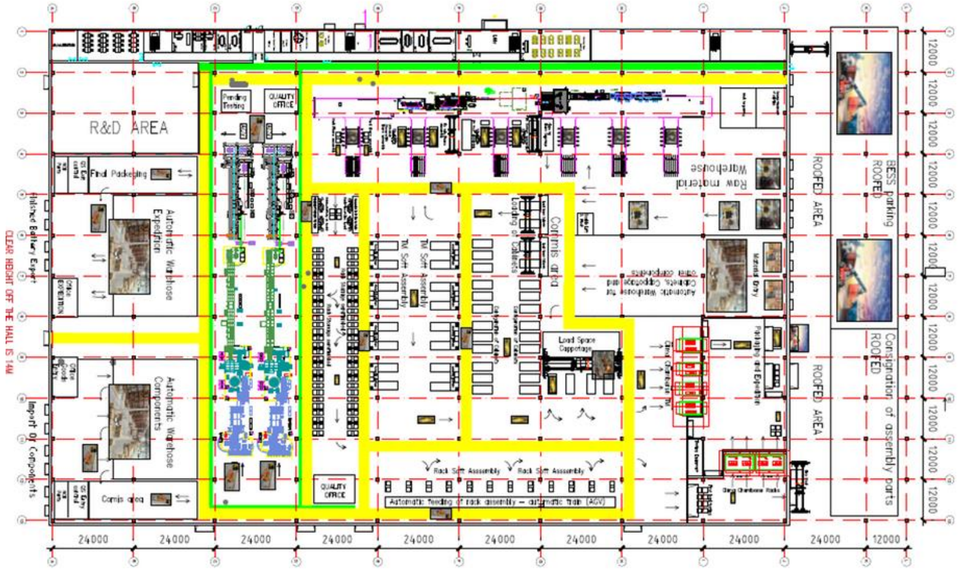
200 M Eur CAPEX
4 GW Total capacity
120.000 m2
4 new production lines
+600 high-tech employees

Braila, Romania. Expected 2025
Spain. Expected 2027

x20

Expected Production capacity Increase

Current Average Delivery speed: 8 months
New Expected Average Delivery speed: 2 months



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TESLA GROUP

STRATEGIC PLAN.

2023 - 2026

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STRATEGIC PLAN.

	FORECAST 2023e		FORECAST 2026e
01 PRODUCTION CAPACITY	200MWh Factory	→	**200MWh Factory** **2 GWh Gigafactory in Europe**
02 EMPLOYEES	211 employees	→	**+390 employees**
03 FINANCIALS	Revenues 29 m€ EBITDA -2 m€	→	**Revenues 270 m€** **EBITDA 36 m€**

Note: Any figures appearing in this document, especially those relevant for financial modeling purposes, are to be considered as indicative only and subject to change. You should not rely on these figures to make any investment decision. Please note the BESS technology and market are evolving rapidly. Therefore, we strongly recommend you seek advice from experienced power market and technical advisors.

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STRATEGIC PLAN.

01

2 GWh Gigafactory under construction in Romania funded by EU programs and local Government.
State Aid up to 42 m€

02

Agreement for preferred Battery Supply &
Financing with the world largest cell manufacturer

03

Construction of the Second largest Project in the Netherlands with 52 MWh capacity.

04

Market Growth of 25.4% yearly.
Offer can not meet the demand

05

Reduction of high Dependency on China.
Strategic sector for EU

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STRATEGIC PLAN.

06

First listed BESS company in Spain

07

Second 2GWh Gigafactory
Europe under planning in Spain

08

Partnerships with the largest EU developers & Utility companies

09

EU aids in Gigafactory development to reduce dependency on China

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KEY FINANCIALS.

First Gigafactory operational

These figures are derived from utilizing 25% of this year's factory capacity, as it's the initial phase of the ramp-up process.

Current

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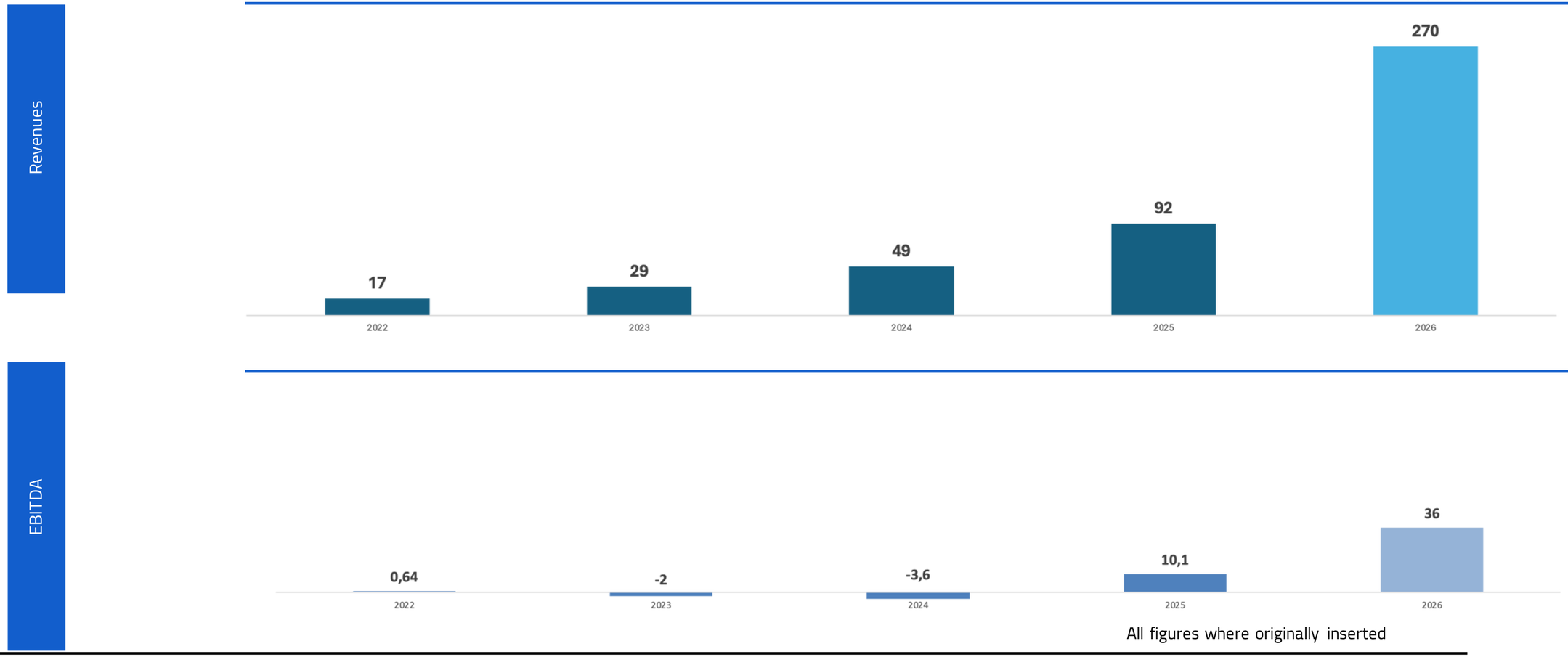

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HISTORY AND GROUP.

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TESLA GROUP HISTORY - FORMATION OF TESLA GROUP

1946 Establishment of TESLA national company in Czechoslovakia.

1947 Registration of TESLA brand in the property rights registry.

1947 Opening of TESLA Liptovsky Hradok production plant in Slovakia for production of telecommunication equipment.

1989 Dissolution of TESLA national company Czechoslovakia and creation of independent private TESLA companies in the Czech Republic and Slovakia.

2015 TESLA Liptovský HrádokSlovakia acquired by TESLA Group, Czech Republic.

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TESLA GROUP HISTORY - DEVELOPMENT OF BATTERY ENERGY STORAGE PRODUCTS

2018 Joint cooperation of TESLA Liptovsky Hradok with KOKAM, Korea to develop stationary battery energy storage systems (BESS) for the EU market.

2019 Conversion of TESLA Liptovsky Hradok production plant, Slovakia for production of TESLA BESS.

2022 TESLA Group introduces first serial BESS for C&I applications on Intersolar 2022, Germany.

2022 TESLA Group reaches 1MWh milestone in installed and commissioned BESS in EU market.

2022 Introduction of TESLA proprietary BESS Sotware “AMOS” and registration of AMOS Renewable Intelligence Ò trade mark

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TESLA GROUP HISTORY - FROM 1MWH AND C&I TO 100MWH AND UTILITY SCALE IN SOLD TESLA BESS

2022
VEOLIA LEVICE 2,9MWh
TESLA SOLIS
Grid Scale

2023
Multiple Clients
1,5MWh
TESLA TERRA C&I

2023
POWERFIELD I NL
12,6MWh
TESLA VENTUS
Utility Scale

2023
MAX SOLAR GER
4,8 MWh
TESLA VENTUS
Grid Scale

2023
POWERFIELD II
NL
52,9 MWh
TESLA VENTUS
Utility Scale

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TESLA GROUP FUTURE - A JOURNEY TO GWHs OF GLOBALLY SOLD TESLA BESS

2024 Serial production of full TESLA BESS product portfolio:

- C&I STILLA / TERRA
- Grid Scale SOLIS
- Utility Scale VENTUS

2024 BME Growth, Spain public listing of TESLA Global – sub holding for entire battery energy storage business

2024 TESLA Rack
Modified and upscaled battery rack for TESLA BESS modularity concept

2024 TERRA II
New C&I liquid cooled battery storage

2024 TESLA Battery Pack
Modified and upscaled battery pack for TESLA BESS modularity concept

2025 TESLA Gigafactory Braila, Romania
New highly automatized serial production factory with 2GWh output capacity

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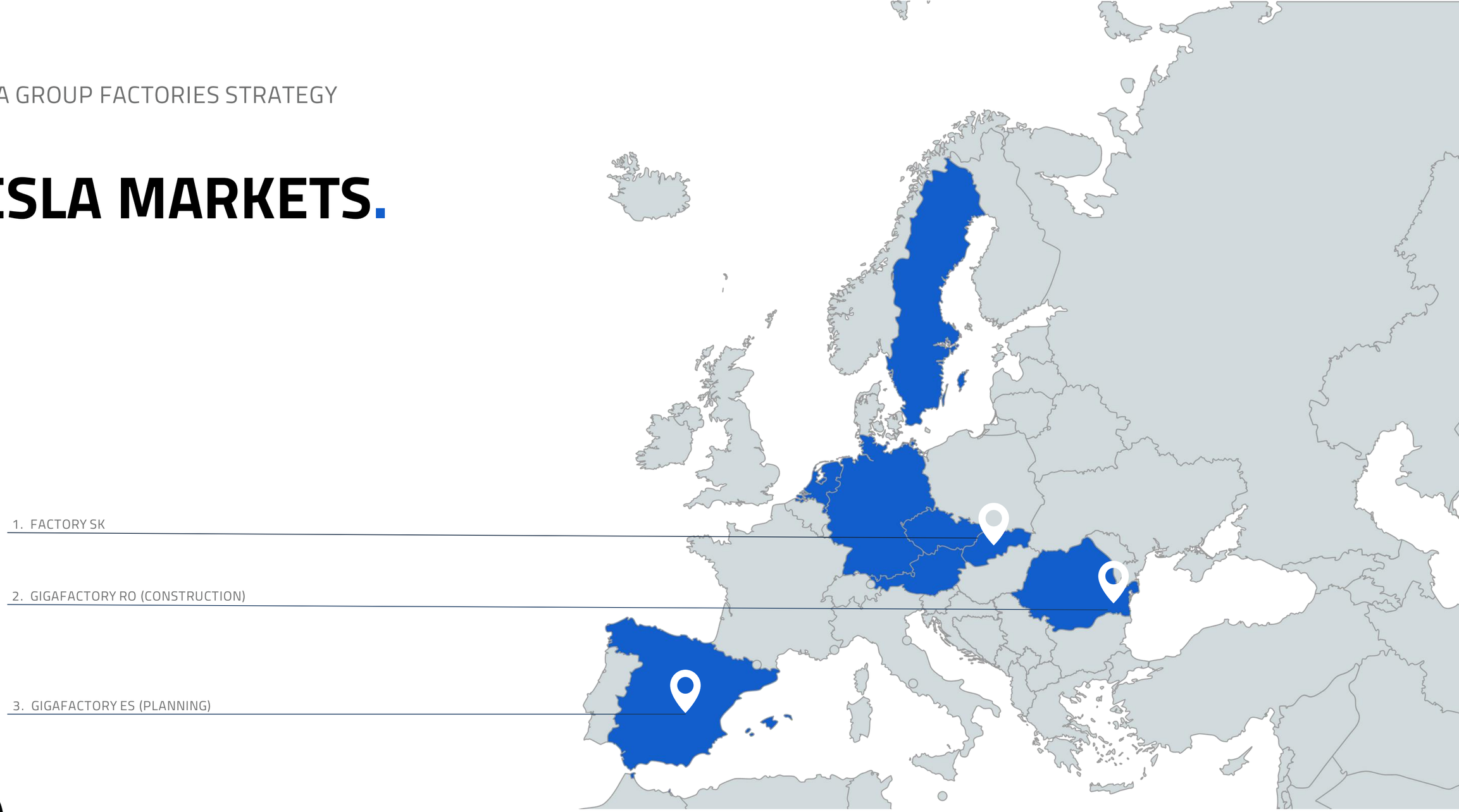
TESLA GROUP FACTORIES STRATEGY

TESLA MARKETS.



1. FACTORY SK
2. GIGAFACTORY RO (CONSTRUCTION)
3. GIGAFACTORY ES (PLANNING)

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EXTERNAL COMMUNICATION

FAIRS & MEDIA.

INTER SOLAR / EES EUROPE

solidify our position in the EU market and participate in the industry's premier exhibition.

LinkedIn

stay connected with professionals and engage in relevant discussions.re our

Instagram

connect with the younger generation and educate them about battery storage topics.

WETEX

explore opportunities beyond our region and contribute to the development of energy solutions in diverse conditions.

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LINKEDIN - Link

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